

BLAKE DISIERE

Work Experience

Associate Director, Core Business Operations – Vista Equity Partners

Jul. 2022 – Present

- Owns end-to-end delivery of high-stakes finance transformation initiatives across 50+ PE portfolio companies—spanning ERP implementation, agentic workflow deployment, data architecture, M&A integration, and operational scaling—operating with VP-level scope and full accountability for outcomes.
- Champions enterprise adoption of AI across the portfolio by identifying scalable, high-impact use cases, particularly in the back office—architecting and shipping automation programs that eliminate manual processing in month-end close, variance reporting, and AP/AR, reducing headcount requirements and compressing cycle times at scale to 18+ companies.
- Executed the migration of 13 standalone ERP instances into a unified NetSuite platform in under 30 days, managing the full lifecycle—data extraction, transformation, validation, and post-go-live stabilization—while preserving reporting continuity and minimizing disruption.
- Partners with executive teams on cross-functional strategic initiatives spanning pricing and product revamps, sales operations updates, customer contract modernization, and collections lifecycle enhancements.

Interim positions within Vista companies

AI Transformation & Revenue Accounting – ESO

Nov. 2025 – Present

- Leads an interim engagement embedding AI adoption into back-office finance workflows, identifying and scaling high-impact automation use cases across accounting operations.
- Partners with finance leadership on revenue accounting rigor—strengthening controls, reporting integrity, and process consistency during a period of operational transition.

Chief of Staff – Xactly

May 2025 – Nov. 2025

- Operated as a senior interim operator to the executive team, driving cross-functional prioritization, executive communication, and follow-through on strategic initiatives.
- Provided operational continuity and structure during a leadership transition, translating executive priorities into coordinated action across departments.

Corporate Controller / Accounting Manager – Securonix

Jan. 2024 – Jun. 2025

- Served as interim controllership leader across two engagements, owning accounting operations, close processes, and reporting integrity for a portfolio company.
- Modernized accounting policies and strengthened AR/AP and month-end close processes while stabilizing the finance function through a period of transition.

Senior Manager, Financial Systems & Operations – iCIMS

Jul. 2020 – Jul. 2022

- Embedded by Vista as operational product lead during rapid expansion; defined long-term strategy and owned the Finance Systems roadmap end-to-end—driving prioritization and analyzing trade-offs across competing stakeholder needs to enable growth at scale.
- Led the global Finance organization's operational needs around scaling processes, systems, and tools, partnering with stakeholders on the design, testing, implementation, and evaluation of business process and system changes.
- Managed integration of three acquired entities into a unified finance infrastructure; supported multiple public-company audit cycles, contributed to S-1 preparation, and facilitated a 50% equity stake transaction with a co-sponsor.
- Supported Finance and IT with financial reporting controls, audit-readiness, and system change management for key finance and business systems.

- Led portfolio companies through quote-to-cash business transformation projects, implementing and improving processes and systems with a focus on ERP, accounting, renewals, price increases, subscription billing, and contracting excellence.
- Guided portfolio companies through consolidation of systems and processes following M&A activity—breaking down functional silos, managing change to increase ROI of acquisitions, and accelerating time-to-value.
- Developed and maintained best-practice process documentation for repeatable implementation at scale across the portfolio.

- Supervised a regional team of consultants delivering Starter Edition projects, managing escalations, scope gaps, project risks, and operational policy compliance.
- Managed resourcing of the Starter Edition Practice, assigning a portfolio of projects to 25+ consultants across 4 locations.
- Led 16 SuiteSuccess Starter Edition implementations end-to-end as Project Manager, Lead Consultant, and sole project resource; staffed on 85 projects across multiple industry verticals.
- Completed the 3-month Associate Development Program, attaining SuiteFoundations Certification; delivered subject-matter expert work on NetSuite Fixed Assets Management and Electronic Bank Payments for software-vertical clients.

Key Skills & Areas of Expertise

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| • AI/Agentic Workflow Design | • Financial Reporting & Controls | • Quote-to-cash Process |
| • Finance Intelligence Architecture | • ASC 606 & Revenue Operations | • Finance Systems Architecture |
| • ERP Integration & Architecture | • Business Process Improvement | • Project Management |
| • M&A Integration | • Executive Communication | • Change Management |

Education

- Courses included: Operations Management, Business Strategy, Leadership in Organizations, Business Analytics.
- Global Initiatives in Management trip to Tokyo, Nagoya, Shanghai, Beijing to study foreign business culture by combining coursework and on-site meetings with Starbucks Japan, Toyota, Dentsu, Baidu, and others.

- Minor in Business Institutions, Concentration in Music.
- Major coursework maintained a clear focus on government and public policy economics. Courses include Political Economics, Economics of State and Local Governments, Environmental Economics, Public Finance, International Political Economics, and more.
- Served in various leadership positions in student-run organizations, most notably as Co-Chair of the Northwestern Happiness Club.